

Protect Your Assets and the Environment

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Director of Marketing & Sales

Leader in Environmental Protection Solutions



- Environmental Services
 - Our Environmental Services business protects E&P operators' assets, minimizes environmental risk, and lowers operating costs (LOE)



We Take Customers from High Risk Containments



- High risk for spills & higher LOE:



No internal tank lining, corroding inside & outside



Tanks sitting on pea gravel & corroding



Permeable dirt berm

The FALCON Industry-leading Environmental Protection



- Minimizes risk for spills & lower LOE:

← Lined tanks, prevents corrosion

← Tank bases prevent corrosion

← Impermeable lined containment

- More than 33,000 installations

Return on Investment

- Not only environmentally responsible, but offers economic benefit
- Maintenance-free protection
- Extend life of assets
- Quick installation brings production on-line quickly
- Eliminate the cost of spills

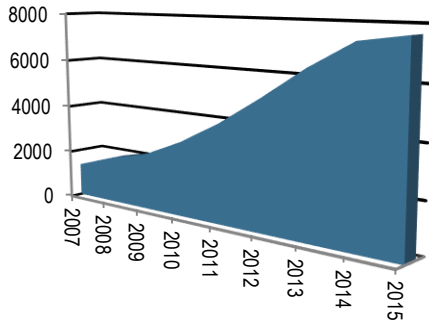


The EPA estimates the average cost of cleaning up a spill to be \$281,000 plus any applicable fines. The installation of a FALCON SITEGUARD secondary containment is a fraction of that cost.

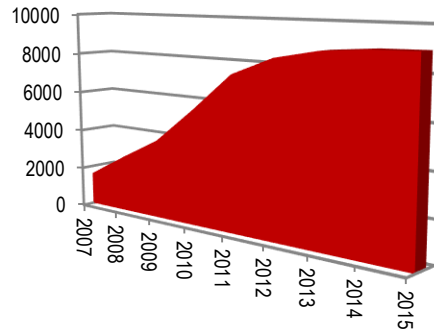
¹ "Measuring Benefits of Oil Spill Prevention Methods and Approaches" US EPA Office of Solid Waste and Emergency Response Office of Emergency Management Regulation and Policy Development Division with Assistance by Abt Associates Inc. EPA Contract No. 68-W-03-020. Slide 19. April 29, 2009

Track Record

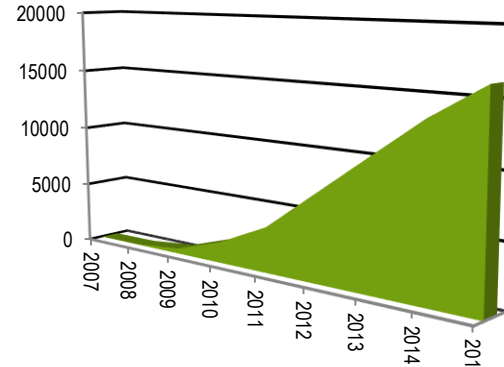
- FALCON has grown into a U.S.-wide company that has installed thousands of custom secondary containments, tank liners and tank bases



7,900+
Containments



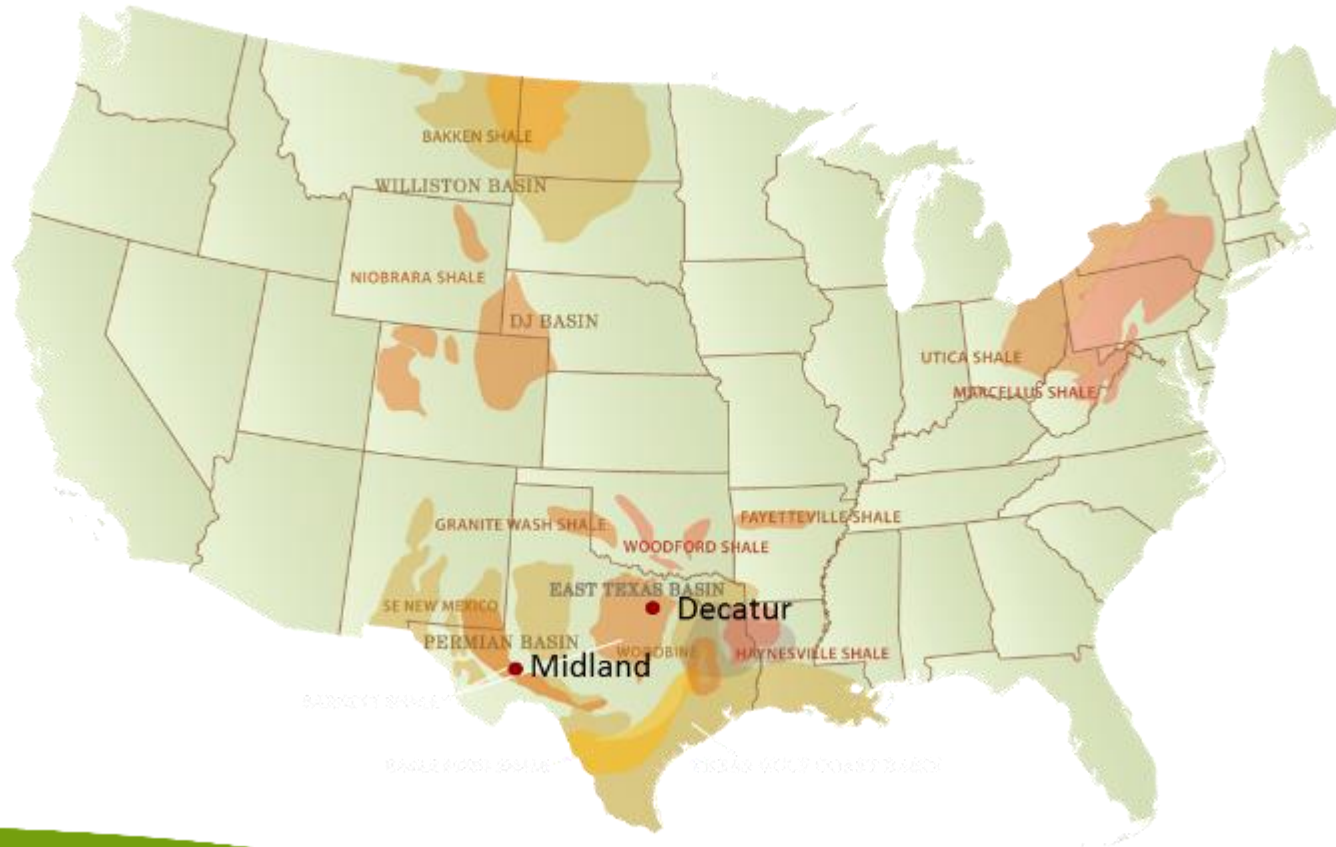
9,000+
Tank Liners



16,750+
Tank Bases

**Environmental
Success in
more than
33,600
installations**

FALCON Locations (2008)

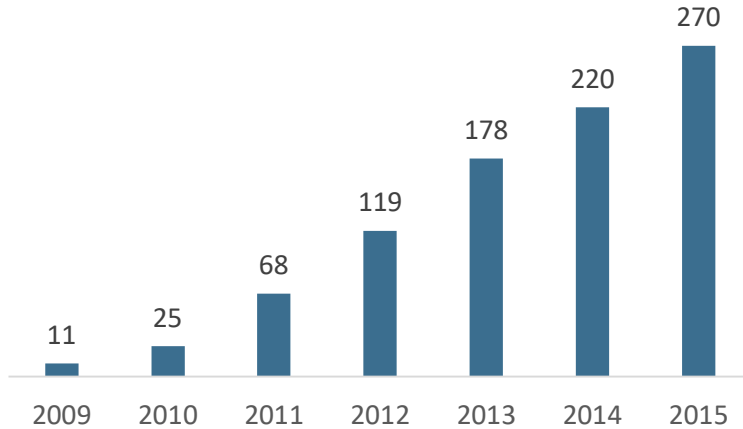


FALCON Locations (2015)



Client Base is Growing & Market is Evolving

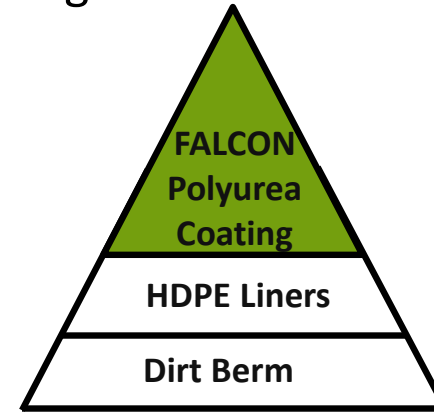
Client Growth 2009-2015



Our Message to E&P Operators:

- Environmental stewardship
- Business risk reduction
- Lower LOE costs

Market Segments



- We believe the industry and the regulatory bodies will continue to gain awareness of the high environmental spill risks associated with dirt berms and HDPE (plastic) containments
- Dirt berms will likely continue to be “regulated” out

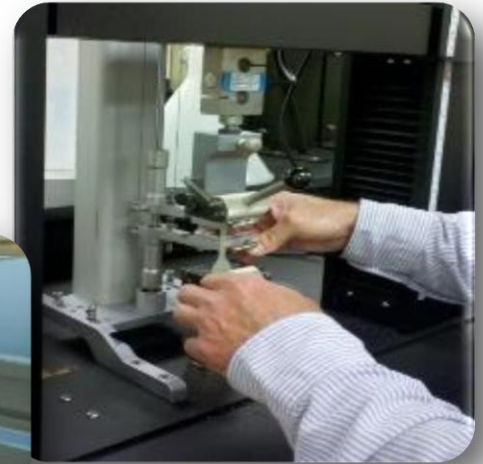
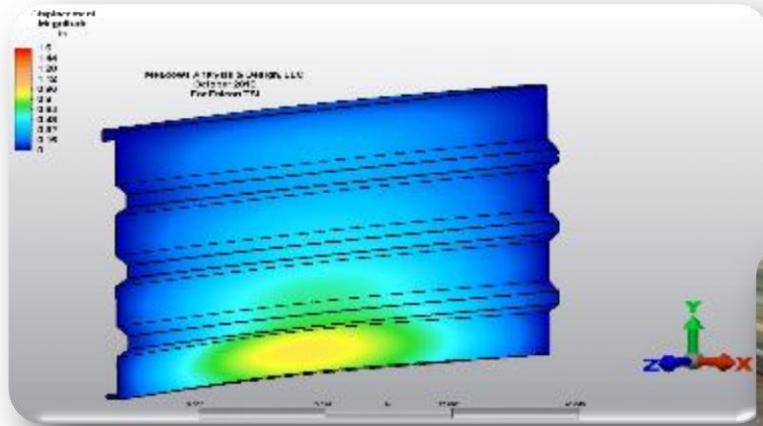


Liner Choices

| DIRT | HDPE | FALCON LINER |
|------------------------------|--|--|
| No containment of spill | Minimal containment capabilities | Protects from a spill for the life of the well |
| Regular maintenance required | Replace every 2 to 3 years | Minimal maintenance |
| | Easily cut and punctured | Resistant to punctures, UV, and temperature extremes |
| | Significant degradation from UV exposure | Resistant to most oilfield chemicals |



Solid Engineering, R&D and Construction



SITEGUARD Secondary Containment Systems



- FEA and Deflection tested
- FALCON LINER polyurea lining and coating technology
- More than 7,900 installations

OKLAHOMA



OKLAHOMA



BARNETT



BARNETT



COLORADO



COLORADO



NORTH DAKOTA



NORTH DAKOTA



NORTH DAKOTA



PENNSYLVANIA



WYOMING



PERMIAN



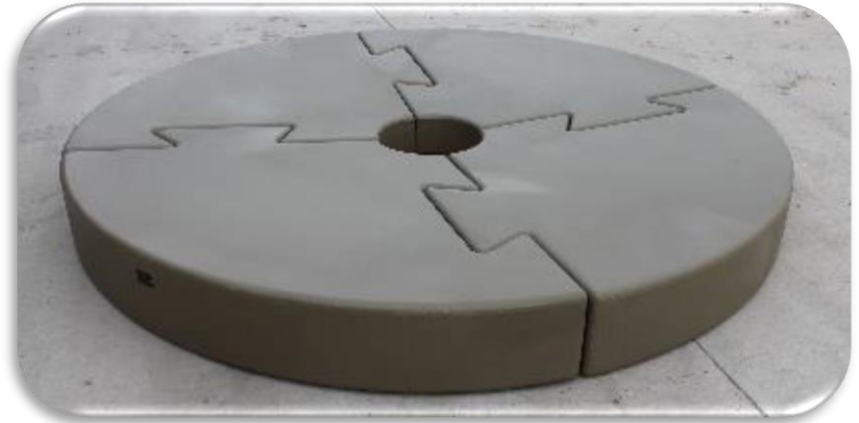
GROUNDGUARD Pre-fabricated Liner

- Continuous web production
- Computer controlled 6 axis robot
- Laser thickness measurement verification
- Proprietary in-line rapid cure process
- Automated in-line abrasion for easier tie in
- Climate controlled facility



TANKGUARD Impermeable Tank Bases

- Patented foam core encapsulated in polyurea
- Over 16,750 in the field
- Lightweight
- Two-man installation
- No remediation in case of spill
- Available in multiple sizes and colors
- Available for flat- or cone-bottom tanks



TANKGUARD Impermeable Tank Bases



TANKGUARD Impermeable Tank Bases



LOCATIONGUARD Wellsite Lining Service



- FALCON LINER with temporary berm used during drilling & completions
- Typically covers the entire site



PORTAGUARD Reusable Spill Containment

- FALCON LINER:
 - Durable
 - Multiple use
 - True environmental protection
- 6" enclosed foam berm
- Thinner geotextile
- Competitive products are HDPE:
 - Short life
 - Easily punctured and torn



FALCON Differentiators

- Engineered to protect
- Track record
- Commitment to safety, quality and customer service



Which Containment Do You Trust?



FALCON LINER
Rainwater is contained

HDPE Liner
Where is the rainwater?

Containments the day after large rainstorms

Thank You!

QUESTIONS?